

Designed for Health Center Chief Operating Officers, Executive Management,
Other Managers, Front Desk Staff and Board Members

2012 Health Center Practice Operations Management Improvement Seminars Level I

OFFERED BY:



NATIONAL ASSOCIATION OF
Community Health Centers

NACHC Practice Operations
Management Seminars are partially
sponsored by a Cooperative Agreement
with the Bureau of Primary Health Care.



NATIONAL ASSOCIATION OF
Community Health Centers

2012 TRAINING

Practice Operations Management Improvement Seminar

Level I

Register and Reserve Your Place!

NACHC is pleased to offer the Health Center Practice Operations Management Improvement Seminar. Working in cooperation with the Bureau of Primary Health Care, we were excited to offer two Practice Operations Management trainings in 2012.

Designed for Health Center Chief Operating Officers, Executive Management, Other Managers, Front Desk Staff and Board members, this innovative seminar will provide clear strategies to maximize the productivity and resources of their health center. Participants will find out the answers to questions related to improving customer service in a health center and will also learn about the power of patient-staff interactions. Attendees are provided with a comprehensive view of systems that are successful for health centers.

In addition, participants who attend this training will learn new methods on how to improve your health center's reporting system.

Participant's attending this training will:

- Obtain a comprehensive view of systems that result in success for the center and the patients.
- Find out the answers to questions related to improving customer service in a health center.
- Learn about the power of patient-staff interactions and health center processes and systems that affect the patient experience.
- Review critical functions staff and management should consider to increase the effectiveness of front desk operations.
- Earn 14 CEUs for attending the seminar.
- Learn the best practice for operational efficiency in a health center setting.

Presenters:

Curtis Degenfelder, *Curt Degenfelder Consulting, Inc.*

Michael R. Taylor, *Precision Resources, Inc.*

Shari Black, *Shari N. Black Consultants LLC*

New Orleans, LA

February 29–March 1, 2012

Hampton Inn New Orleans
1201 Convention Center Blvd
New Orleans, LA 70130
Telephone: 504-293-1200 Fax: 504-525-6203

Room Rate: \$149/night single/double (plus taxes).

Hotel Reservation Cut-Off date: February 7, 2012

Pricing Information

- Earlybird Registration Fee: \$425 if registration received by February 7, 2012
- Regular and On-Site Registration Fee: \$475 if registration received after February 7, 2012

Registration cutoff date (Last day one can register online): February 24, 2012

Duration of Training: 2 days

**National Association of Community Health Centers
Practice Operations Management Improvement Seminar**

DAY 1

- 7:30 am Registration and Continental Breakfast
- 8:30 am **Appointment Scheduling For Success**
A health center's scheduling system can either be a facilitator of practice, productivity, or an obstacle to patients' access. This session will provide attendees with a comprehensive view of systems that result in success for the center and the patients. What's best for your health center? Capacity issues, intermittent schedules, open access, special clinics, and many other issues explored!
- 10:00 am Break
- 10:15 am **Appointment Scheduling For Success (Con't)**
- 11:30 am Break
- 11:45 am **Improving Customer Service in a Health Center**
What are the principles of customer service? Who are our customers? What are the organizational benefits to excellent service? How do we plan for and implement a customer service plan? Hear the answer to these and other important questions in this session.
- 12:30 pm Sponsored Lunch
- 1:30 pm **Improving Customer Service in a Health Center (Con't)**
- 2:30 pm Break
- 2:45 pm **How to Improve The Patient Experience**
Have you taken a walk in your patients' shoes lately? Learn about the power of patient-staff interactions and health center processes and systems that affect the patient experience. Leave this session with an action plan for improving your patients' experience.
- 4:00 pm Break
- 4:15 pm **How to Improve The Patient Experience (Con't)**
- 5:00 pm Adjourn Day One

DAY 2

- 7:30 am Registration and Continental Breakfast
- 8:30 am **Reporting on Operations in a Health Center**
Health center managers can no longer make decisions based on perceptions or instinct. What data is needed on a regular basis for decision-making? What bench-marks should be established, reported and measured? What is the approach for taking action when performance is not meeting expectations? Attend this session to learn about how to answer these questions and improve your reporting system.
- 10:00 am Break
- 10:15 am **Perfecting Front Office Operations**
Front desk operations represent one of the first impressions made on patients and guests who might be prospective patients. Front office staff determine the number of patients seen, how quickly they're seen, if they're likely to return, and when and how much is paid for the visit. This session will review critical functions staff and management should consider to increase the effectiveness of front desk operations.
- 11:30 pm Break
- 11:45 pm **Perfecting Front Office Operations (Con't)**
- 12:30 pm Sponsored Lunch
- 1:30 pm **Perfecting Front Office Operations (Con't)**
- 2:30 pm Break
- 2:45 pm **Improving Operational Efficiency & Productivity**
What is the best practice for operational efficiency in a health center setting? Involved are clinic hours, full exam rooms, efficient providers and staff, medical records management, staff training and clear directives, commitment by management, feedback and reporting, and much more. This session will examine aspects of infrastructure components that influence operational efficiency and productivity.
- 4:15 pm Adjourn Seminar

REGISTRATION FORM

Practice Operations Management Improvement Level I



PARTICIPANT INFORMATION

Name _____

Title _____

Email _____

Organization _____

Address _____

City, State _____ Zip _____

Phone (_____) _____ Fax (_____) _____

Registration is not final until NACHC confirmation is received. This may take up to two weeks from NACHC's receipt of REGISTRATION FORM.

COST INFORMATION

Practice Operations Management

New Orleans, LA February 29–March 1, 2012

Early Bird Registration \$425 per person \$ _____

Regular and On-Site Registration \$475 per person \$ _____

(includes continental breakfast beginning at 7:30am)

PAYMENT INFORMATION

Please check your method of payment.

Check (payable to NACHC) MasterCard Visa American Express

Total amount enclosed \$ _____

Card Number _____ Expiration Date _____

Print name as it appears on credit card _____

Cardholder's signature _____

Note: Payment MUST accompany registration form. DO NOT fax forms WITHOUT payment information.

Online registration is available.

Go to www.nachc.com "Conferences and Trainings," find the date and name of the training and click.

or

Return with your payment to:

NACHC – Meetings
7200 Wisconsin Avenue
Suite 210
Bethesda, MD 20814
Telephone 301/347-0400

or

fax to
301/347-0457

Registration information must be received at NACHC at least seven business days before the training date to assure complete processing of registration before the training.

NACHC Cancellation Policy

- ◆ Cancellations received five calendar days on/before the seminar date will be assessed a \$100 processing fee.
- ◆ Cancellations received after the five-day period are nonrefundable and non-transferable.
- ◆ "No-shows" are non-refundable.