



Introducing a New Leadership Service Line...

Executive Coaching for Health Center Leadership Available May 30, 2018 and beyond!

Effective leadership at all levels is key to improving outcomes at any health center. Develop your team's leadership skills with the Executive Coaching Program from the National Association of Community Health Centers (NACHC) and Integrated Work (IWS). These services are designed specifically for health center leaders to help you cultivate your leadership competencies for navigating complex and changing organizational dynamics. With individual or group coaching options, you will receive specialized attention, materials, and resources to build the strategic leadership to reach your goals. Special discounts apply if you are a NACHC Member.

Select Individual or Group Coaching

Individual Coaching is useful when you:

- ✓ Want to set new goals
- ✓ Have a specific challenge or obstacle to overcome
- ✓ Want to take full advantage of a new opportunity
- ✓ Want to make more progress on larger, strategic goals
- ✓ Are struggling with stress, overwhelm and/or burnout
- ✓ Must address sensitive issues you can't share with your team
- ✓ Would like to increase confidence in a specific area
- ✓ Need to build a stronger leadership team or board
- ✓ Want to grow into new areas or develop new skills
- ✓ Are dealing with interpersonal or team conflict

Individual Coaching Service Outcomes

The value of one-on-one coaching for health center leaders in today's ever-evolving environment includes building the know-how to be able to:

- Improve performance and effectiveness for employees, managers, and senior leaders
- Increase employee engagement, resulting in improved morale
- Retain and develop of key staff
- Offer culturally sensitive, respectful, and individualized support for your staff's professional development
- Develop an agile workforce, capable of managing change

Do You Have a Leadership "Dream Team?"

If you haven't checked off at least 7 out of the 9 items above, then it is likely you do **not**.

- Team members deliberately collaborate to get things done faster and better. There are no turf wars.
- Sharing differing opinions and working through conflict is a regular part of working together.
- Communication is open, honest, respectful and supportive.
- Everyone is aligned with and committed to the organization's goals.
- Time in team meetings is spent on the most important strategic issues.
- The team is comfortable taking reasonable risks to advance the organization's mission.
- Team members are good at making and implementing high-quality decisions together.
- Everyone feels they are important to the team and has a real sense of belonging.
- The team continually examines and improves on how well it functions.

When all these factors are present, it's a joy to be part of a leadership team. Apply now to create your own "Dream Team."

Group Coaching Service Outcomes

The value of group coaching for health center leaders in today's ever-evolving environment includes having the know-how to be able to:

- Support and reinforce cultural transformation
- Elevate your strategic leadership skills as a group
- Implementation of goals, strategies or plans for growth
- Create a safe and effective forum for group professional development
- Improve responsiveness to externally and internally-driven changes
- Maintain alignment during larger organizational changes

Health Center leaders will be able to select from the following coaching packages:

Individual Health Center Executive Coaching

- Six (6), one-hour coaching sessions,
- Scheduled every 3-4 weeks, depending on participant availability
- Resources and materials provided as needed to support the participant in achieving the coaching objectives

Group Coaching for C-Suite Teams

- For intact leadership teams with up to eight (8) members
- 30-minute, confidential input calls conducted with each team member to discuss their desired outcomes for coaching
- Nine (9), one-hour coaching sessions
- Scheduled every 3-4 weeks, depending on the availability of team members
- Resources and materials provided as needed to support the team in achieving their coaching objectives.

Individual Health Center Executive



NACHC Member Fee: \$2,000/individual | Non-Member Fee: \$2,620/individual

Group Coaching for C-Suite



NACHC Member Fee: \$15,552/team | Non-Member Fee: \$19,440/team



<http://www.nachc.org/trainings-and-conferences/list-of-trainings/executive-coaching-services-for-health-center-leadership/>

For more information, email: trainings@nachc.org.
