

FINANCIAL/OPERATIONS MANAGEMENT SEMINAR- LEVEL III (FOM 3)–GROUP LIVE

Day One: Wednesday, June 5, 2019

7:30 am–8:30 am	Registration and Continental Breakfast
8:30 am–10:30 am	Leadership and Management in Health Centers Leadership and management are two distinctive and complementary systems of action. The challenge is to combine strong leadership and strong management and use each of them to enhance the other. <i>Curt Degenfelder, Curt Degenfelder Consulting</i>
10:30 am–10:45 am	Break
10:45 am–12:30 pm	Benchmarking and Analyzing Costs for Improving Operations Learn about health center industry benchmarks and how to use them in your practice to better manage cost, productivity and revenue by establishing goals and objectives for budgeting and realization of better financial performance. <i>Scott Gold, BKD</i>
12:30 pm–1:30 pm	Lunch (provided)
1:30 pm–2:45 pm	Evaluating Fraud Risks and Improving Internal Controls Fraud can wreak havoc on organization financial performance and undermine business objectives. No business is immune from the risks associated with fraud, and community health centers are no exception. Health care organizations have some unique and rampant risks for fraud and embezzlement. This session will cover evaluating risk and improving internal controls. <i>Scott Gold, BKD</i>
2:45 pm–3:00 pm	Break
3:00 pm–4:45 pm	Financial and Data Analysis in the New World of Health Reform As a result of health reform, data analysis is even more critical to financial and operational decision making. This session will focus on the metrics for analyzing expansion opportunities. We will also discuss how patient-centered medical home (PCMH) practice transformation ties in with PPS payment reform, and the metrics to measure both. <i>Curt Degenfelder, Curt Degenfelder Consulting</i>

Day Two: Thursday, June 6, 2019

8:00 am–8:30 am	Registration and Continental Breakfast
8:30 am–9:30 am	Financial and Data Analysis in the New World of Health Reform (cont.)
9:30 am–10:30 am	Provider Compensation and Incentive Programs Recruiting and retaining provider staff is an ever-growing challenge for community health centers. This session will discuss total provider compensation – both salaries and fringe benefits – as well as other drivers of provider satisfaction. The session will also present a basic incentive compensation system for providers. <i>Curt Degenfelder, Curt Degenfelder Consulting</i>
10:30 am–10:45 am	Break
10:45 am–12:30 pm	Provider Compensation and Incentive Programs (cont.)
12:30 pm–1:30 pm	Lunch (provided)
1:30 pm–3:00 pm	Corporate Compliance: Integrating Leadership and Management Maintaining compliance with applicable legal requirements cannot rest on the health center's Compliance Officer alone. Instead, compliance should be viewed similarly to other organization-wide initiatives that require both leadership and management to be successful. This session will explain the role of accountability for compliance, the elements of an effective strategy for maintaining compliance, and the tools for managing the implementation of a compliance program. <i>Dianne Pledgie, FTLF</i>
3:00 pm–3:15 pm	Break
3:15 pm–4:45 pm	Corporate Compliance: Integrating Leadership and Management (cont.)

Note: Topics and presenters are subject to change as of 5/29/19