Financial Operations Management Level 3
The FOM training series offers basic, intermediate and advanced level training to suit the needs of today’s health center leaders. Each level features a training curriculum designed with the innovative knowledge, tools, and best practices required to meet the unique challenges of operating a health center. Although it is not required to attend the series in order, each training curriculum is designed to build on the other.

FOM 3 is designed to provide established CEOs, CFOs, COOs, Controllers, Finance Managers, and accountants with high-level approaches to concepts of management and leadership, leveraging data for decision-making, creating high-performing teams, and defining the principles of an effective compliance program for health centers.

**Learning Objectives:**
*By the end of this two-day training, participants will be able to:*
- Distinguish between the concept of leadership and management and explain how both are necessary to drive operational and strategic performance.
- Analyze data using metrics to make financial and operational decisions.
- Use provider incentive programs to drive performance.
- Identify elements of an effective compliance program and develop an appropriate compliance work plan for your health center.

**Presenters:**
- **Aparna Mekala, MPH, Principal,** CohnReznick LLP
- **Curt Degenfelder,** President, Curt Degenfelder Consulting, Inc.
- **Dianne K. Pledgie, Esq., Partner,** Feldesman Tucker Leifer Fidell LLP
- **Scott Gold,** Partner, Forvis LLP
- **Steven Schwartz,** Partner, CohnReznick LLP

**Registration Pricing Information**
- **Early Bird Registration Fee:** $875 if received by May 17, 2023
- **Regular Registration Fee:** $975 if received after May 17, 2023
- **Registration Cutoff Date (Last day to register online):** May 24, 2023

To register online for this training, visit: [www.nachc.org](http://www.nachc.org) and click on Trainings & Events.

For questions and comments, please contact the Training & T/A Department:
Email trainings@nachc.org or call (301) 347-0400

**Hotel:** Hyatt Regency Austin, 208 Barton Springs Rd, Austin, TX 78704
- **Group Rate:** $229.00
- **Reservation Cutoff:** May 9, 2023
- **Instructions:** Book your room online here.

NACHC has negotiated a discounted rate of $99 for K*_w1.* 0. 01 +K*_w2. 0* 0. 01 which will be honored until K*_w7, 2023 or until the block has sold out, whichever occurs first.

**Tip:** We encourage you to register and pay (by credit card) for this training and book your hotel accommodations on the same day. A confirmed hotel reservation does not guarantee a spot in the training. If you have not received confirmation for participation in the training, you will be responsible for any hotel cancellation fees.
Leadership and management are two distinctive and complementary systems of action. The challenge is to combine strong leadership and strong management and use each of them to enhance the other.

Curt Degenfelder, President, Curt Degenfelder Consulting
1.8 CPE/ 1.5 CEU

Maintaining compliance with applicable legal requirements cannot rest on the health center’s Compliance Officer alone. Instead, compliance should be viewed similarly to other organization-wide initiatives that require both leadership and management to be successful. This session will explain the role of accountability for compliance, elements of an effective strategy for maintaining compliance, and tools for managing the implementation of a compliance program.

Dianne Pledgie, Partner, Feldesman Tucker Leifer Fidell LLP
1.5 CPE/ 1.25 CEU

Recruiting and retaining provider staff is an ever-growing challenge for community health centers. This session will discuss total provider compensation – both salaries and fringe benefits – as well as other drivers of provider satisfaction. The session will also present a basic incentive compensation system for providers.

Curt Degenfelder, President, Curt Degenfelder Consulting
1.8 CPE/ 1.5 CEU

Across many industries, turnover is a common occurrence. When this occurs in a health center finance department, it can feel like a doomsday scenario. This session will discuss key scenarios which commonly occur at health centers and provide fundamental solutions to minimize risk and exposure. Regardless of what happens in your finance department – there is a playbook to follow to keep things running and to minimize single points of failure to ensure finance operations progress.

Aparna Mekala, MPH, Principal, CohnReznick LLP
Steven Schwartz, Partner, CohnReznick LLP
1.8 CPE/ 1.5 CEU

Learn about health center industry benchmarks and how to use them in your practice to better manage cost, productivity and revenue by establishing goals and objectives for budgeting and realization of better financial performance.

Scott Gold, Partner, Forvis LLP
1.5 CPE/ 1.25 CEU

Fraud can wreak havoc on an organization’s financial performance and undermine business objectives. No business is immune from the risks associated with fraud, and community health centers are no exception. Health care organizations have some unique and rampant risks for fraud and embezzlement. This session will cover evaluating risk and improving internal controls.

Scott Gold, Partner, Forvis LLP
1.2 CPE/ 1.0 CEU

Health center business has become increasingly challenging over the last few years as a result of COVID-19. However, prior to the pandemic, many health centers were operating in – or close to - distress. The relief provided by COVID-19 emergency one-time funding streams will expire in 2023 and health centers may be finding themselves facing those same financial concerns all over again. In this session we will discuss several signs of distress, and how to turnaround your organization to move forward and achieve sustainability and continue the mission and vision of the health center.

Aparna Mekala, MPH, Principal, CohnReznick LLP
Steven Schwartz, Partner, CohnReznick LLP
2.0 CPE/ 1.75 CEU
REGISTRATION FORM

Financial Operations Management Training Workshop Level 3 (FOM 3)

PARTICIPANT INFORMATION

Name ______________________________________________________________________________________

Title ______________________________________________________________________________________________

Email _____________________________________________________________________________________________

Organization ______________________________________________________________________________________

Address __________________________________________________________________________________________

City, State ______________________________________________________________________________________ Zip _____________

Phone (______) __________________________ Fax (______) __________________________

COST INFORMATION

Financial Operations Management Training Workshop Level 3 (FOM 3)

Registration is based on a 100-participant availability capacity or the indicated online registration cutoff date, whichever occurs first. *

Early Bird Registration $875 per person
(if received by May 17, 2023) $ _______________

Regular Registration $975 per person
(if received after May 17, 2023) $ _______________

*Registration cutoff date (Last day to register online): May 26, 2023

PAYMENT INFORMATION

☐ Check (payable to NACHC) ☐ MasterCard ☐ Visa ☐ American Express

Total amount enclosed $ _______________

Card Number __________________________ Expiration Date __________________________

Print name as it appears on credit card __________________________

Cardholder’s signature __________________________

Note: Registration is not final until NACHC confirmation is received. This may take up to two weeks from NACHC’s receipt of REGISTRATION FORM. DO NOT mail or fax your forms after May 17, 2023.