Webinar 2: MSSP AIP Application and Q&A
Tuesday, May 23rd 1-2pm ET
America’s Voice for Community Health Care

The National Association of Community Health Centers (NACHC) was founded in 1971 to promote efficient, high quality, comprehensive health care that is accessible, culturally and linguistically competent, community directed, and patient centered for all.
NACHC Quality Center

Cheryl Modica  
Director, Quality Center

Cassie Lindholm  
Deputy Director, Quality Center

Holly Nicholson  
Manager, Instructional Design & Learning

LeeAnn White  
Manager, Transformation
During today’s session:

- **Questions:** Throughout the webinar, type your questions in the chat feature. Be sure to select “Everyone”! There will be Q&A and discussion at the end.

- **Resources:** If you have a tool or resource to share, let us know in the chat!
Missed webinar #1? No problem!

Access the slides and recording that provide an overview of the Medicare Shared Savings Program (MSSP) Advance Investment Payment (AIP) and how it can advance the value-based care journey of health centers, PCAs, and HCCNs.
As your health center considers the MSSP AIP, or other value-based care options, leverage NACHC's FREE resources:

- **Value Transformation Framework**: An organizing framework to support health center systems change and advancement toward value-based care

- **VTF Assessment**: An assessment tool to measure organizational progress in 15 Change Areas for transformation

- **Elevate National Learning Forums**: Live, virtual learning opportunities with peer exchange focused on topics relevant to value-based care transformation

- **Online Learning Platform** with resources to support value-based care transformation:
  - Action Guides
  - Reimbursement Tips
  - Webinars
  - eLearning Courses
  - Microlearnings

Resources target different levels of health center readiness, provide skill development opportunities for the health center workforce of the future, and offer an actionable value-based care transformation strategy that supports and complements the work of PCAs, HCCNs, and CINs.
The Value Transformation Framework

Value Transformation Framework

An organizing framework to guide health center systems change

Quintuple Aim Goals

Improved Performance through Systems Transformation
Elevate National Learning Forum

A national community of health centers coming together to transform systems and enhance value.

Registration is FREE:  https://bit.ly/2023Elevate
Heidy Robertson-Cooper, MPA served over ten years in health care, focusing on primary care policy, value-based payment, and delivery system redesign impacting primary care and the safety net community. Before starting HRC Health Care Advisors, she served in leadership roles for the Missouri Primary Care Association, MissourHealth+, the American Academy of Family Physicians, and a health center in Northeast Missouri. In these roles, she oversaw efforts to influence primary care delivery and payment systems reform, develop resources assisting primary care physicians in achieving professional success in all practice settings, and provide effective value-based practice transformation and performance improvement support for primary care and community health centers.
2024 Medicare Shared Savings Program:
Understanding the Application Process - What Health Centers Needs to Know
Agenda

1. Recap of 2024 MSSP Advance Investment Payment Program
2. Timeline
3. Participation Considerations – What to Expect and When
4. Key Next Steps
Opportunity Overview: Medicare Shared Savings Program Advance Investment Payment (AIP) Model

→ Non-competitive Application Process

→ Program beings in 2024 with a Five-Year Agreement Period

→ AIP offers eligible ACOs advance shared savings payments

→ Goal is to build the infrastructure needed to succeed in the program and promote equity by holistically addressing beneficiary needs, including social needs.

→ AIP funds will be recouped from earned shared savings in an ACO’s current five-year agreement period, if a balance persists

→ 2025 Performance Year
MSSP AIP: Three Funding Sources

- Upfront infrastructure funding
- Per beneficiary per quarter payments
- Shared savings
Key Timeline: CMS MSSP AIP Application Timeline

May

- May 16th: Phase 1 of the application process is open

June

- June 16th: Phase 1 of the application process closes

August

- August 1st: Final opportunity to add Participants
- August 19th – 30th: Phase 2 of application due

October

- October 19th – 30th: Phase 2 of application due

December

- MSSP AIP Awardees Announced

Includes AIP Application
Phase 1: What You Need to Know

May 18, 2023 - June 16, 2023
What Should My Health Center Expect During the Application Process?

Understanding of ACO’s Operating Model
- Mission and value alignment
- Operational and delivery requirements
- Funds distribution
- Data use
- Governance

Participation Agreement
- Key requirement for ACO to CMS
- Due before June 16th

Data Submission
- Health Center TIN and legal business entity
- Due before June 16th
AIP Funding Uses

**Increased Staffing**
- Staff to support care delivery for the ACO:
  - Care manager
  - Community Health Workers
  - Physician or Nurse Practitioner

**Provision of Accountable Care for Underserved Beneficiaries**
- Services to support addressing social risk factors:
  - Medically tailored meals post discharge,
  - Moving expenses,
  - Employment related services

**Healthcare Infrastructure**
- Infrastructure supporting data aggregation, care coordination and population health:
  - HIT investments
  - Closed loop referral tools to connect to CBOs
  - Claims analytics
# Things to Know and Ask

## Track Selection & Attribution Methodology

- BASIC Track: A or B
- Prospective or Retrospective Attribution

## Expectations

- Does the ACO align with my health center's mission and values?
- What is the ACO expecting of my health center to participate?
- As a participant, what should I expect from the ACO?

## Attribution Estimate

- When will these be shared?
- How often will I receive the list?

## Fund Distribution

- AIP Funding
- Shared Savings Distribution
- Does the fund distribution model reflect investment in community health centers?
ACO Participation and Infrastructure Payments

- Use of Technology and Analytics: Claims, cost and utilization to inform care delivery
- Preventive Activities: Annual Wellness Visits, Closing Care Gaps
- Care Management: Identifying and engaging high-risk patients
- Transitions of Care: Managing transitions
How is the ACO Equipping you for Success?

01 Medicare Specific Data Analytics
Data and analysis based on incoming Medicare data including identification of high-risk patients

02 Training and Technical Assistance
Training & data for CHC targeted care coordination, care management and for closing care gaps

03 Alignment with Current Initiatives
Strategy aligns with health center’s population health analytics, finds synergy with other initiatives and mission alignment.

04 Equipping for Care Management and Coordination
Data and tools for effective transitions of care from Hospital based care to CHC primary care
Other Considerations: Governance and Compliance

**Board**
- At least 75 percent controlled by its ACO participants
- Expectations and time commitment
- Health center representation

**Committees**
- Compliance
- Finance
- Quality
- Beneficiary Engagement
- HIT

**Compliance**
- AIP Fund Use
- Patient Notification
- Marketing
Participation Agreement

Agreement ensures requirements and expectations of participation are understood. Common elements include:

- Duration of agreement
- ACO responsibilities
- CMS responsibilities
- Financial arrangements
- Quality reporting and performance measures
- Termination provisions
- Confidentiality and data sharing
- Dispute resolution
Participation Data

• Information to gather:
  • Health center billing Tax Identification Number (TIN)
  • Health Center legal business name (LBN) as show in Provider Enrollment, Chain, and Ownership System (PECOS)

• Strongly suggest gathering:
  • Provider Transaction Access Number (PTAN)
  • CMS Certification Number (CCN)
  • Provider Identification Number (PIN)

• Information must match what is shown in PECOS
Important Dates

May – June 16th
- Participation Agreements Due
- Data Request Due: TIN and Legal Business Name

July 11th – August 1st
- Final opportunity to join an ACO

August 22nd – September 5th
- Final opportunity to remove your participation with the ACO

October 18th
- Final attribution list
- AIP Eligibility and Funds
What if I’m already participating in an ACO?

- Less than 40% of the ACO's participants participated in a performance-based risk Medicare ACO initiative in each of the five performance years

- Primary care providers can only participate in one ACO at a time

- Consider mission and values alignment with current ACO

- Review Participation Agreement with current ACO

- Know that you have options...
# Four Key Next Steps

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>One</strong></td>
<td>• Identify Health Center staff member to serve as the liaison with the ACO</td>
</tr>
<tr>
<td><strong>Two</strong></td>
<td>• Review Participation Agreement and Understand Requirements</td>
</tr>
<tr>
<td><strong>Three</strong></td>
<td>• Gather Health Center TINs and CCNs Matching PECOS</td>
</tr>
<tr>
<td><strong>Four</strong></td>
<td>• Seek Board Approval, if needed</td>
</tr>
</tbody>
</table>
Thank You

Heidy Robertson-Cooper, MPA
HRC Health Care Advisors, LLC
Heidy@HRC-Advisors.com
Q&A
Provide Us Feedback
Elevate Forum
Topic: Value-Based Care
June 13, 2023
1:00 – 2:00 pm ET

SHARE YOUR FEEDBACK
Don’t forget! Let us know what you thought about today’s session.

FOR MORE INFORMATION CONTACT:
qualitycenter@nachc.org

Cheryl Modica
Director, Quality Center
National Association of Community Health Centers
cmodica@nachc.org
301.310.2250
Value Transformation Framework (VTF) & Elevate Resources
The Value Transformation Framework (VTF) is *an organizing framework* to guide health center systems change.

- **Supports change** in many parts of the health center simultaneously.
- **Organizes and distills evidence-based interventions** for discrete parts of the systems called ‘Change Areas’.
- **Incorporates evidence, knowledge, tools and resources** relevant for action within different parts of the system, or Change Areas.
- **Links health center performance to the Quintuple Aim**.
The Value Transformation Framework

15 Change Areas organized by 3 Domains:

**Infrastructure:** the components, including health information systems, policies, and payment structures, that build the foundation for reliable, high-quality health care

**Care Delivery:** the processes and proven approaches used to provide care and services to individuals and target populations, such as evidence-based care and social drivers of health

**People:** the stakeholders who receive, provide, and lead care at the health center, as well as partners that support the goals of high-value care
Learn More About the VTF: NEW eLearning Modules

Value Transformation Framework

eLearning - Value Transformation Framework

Health Centers are complex systems that have many important processes to carry out and often limited resources. The VTF is an organizing framework that guides health center transformation within this complexity.

https://www.youtube.com/watch?v=WcfWczRoYY0
VTF Assessment: Use To Drive Transformation

- Assess organizational progress in 15 areas of systems change important to value transformation.
- Recommended that 3 or more health center staff complete the assessment to get a balanced perspective of organizational progress in areas of systems change.
Elevate Learning Forum

Guided application of the Value Transformation Framework

700 health centers
15+ million patients

National learning forum and peer exchange
WHY participate in Elevate?

- **FREE access** to transformation resources, tools, and learning
- **Save time!** Elevate does the ‘lift’ of distilling vast evidence-based information into ‘bite-size’ actionable, easy-to-digest resources
- **Can be shared** across your organization, bringing staff together using a common learning approach with open access to all
- **Connect with peers** across the nation to explore, share, learn, and innovate
- **Improve measures of performance** and Quintuple Aim goals through systems transformation
- **Explore new ways of working and delivering care** and work to **enrich patient and staff experience**
- **Build/enhance care management programs** to improve patient outcomes and **generate revenue to support transformation**

An organizing approach in a changing world

*Applying the Value Transformation Framework: Journal for Healthcare Quality (March 2022)*
Elevate Journey 2023

Supplemental Sessions

January
- Role of Leadership in Value-Based Transformation, with Attention to:
  - Cost
  - PCMH
  - Partnerships
- Population Health Management
  - Empanelment
  - Risk Stratification
  - Models of Care
- Role of Leadership in Population Health Strategy

February
- Optimizing Care Teams
- Extended Care Team: Enabling Services
- Providing Care Management
- Measuring Care Management Panel Data

March
- National Diabetes Prevention Program – Basics for Health Centers
- Optimizing Care Teams, with Attention to:
  - Improvement Strategy
  - Care Models
  - Workforce

April
- Medicare Shared Savings Program
- Advance Investment Payment

May
- Brain Health Integration into Health Center Services
- QI Case Study: Hypertension

The Journey Continues...

Core Elevate Learning Forums
Enhance VTF Application Through Elevate

- **Register**

- **Assess**
  - Ideally 3+ staff complete the VTF Assessment
  - https://reglantern.com/vtf

- **Engage:** Monthly Forums & Supplemental Sessions
  - registered participants

- **Access:** Online Resources
  - https://nachc.docebosaas.com/learn/signin

National Learning Forum: Guided application of the VTF
MSSP AIP Webinar #2
Appendix
CMS MSSP AIP Links

Advance Investment Payments At-a-Glance
CMS MSSP Webpage
CMS MSSP 2024 Application Timeline
Area Deprivation Index (ADI)
How to Complete ACO Management System (ACO-MS) Registration
Application Reference Manual Advance Investment Payments Guidance
ACO Participant List and Participant Agreement Guidance
ACO Participation Considerations

01. Do you have time and resources to join an ACO?
   - Quality Improvement Staff
   - Care management or coordination staff infrastructure
   - Transitions of Care
   - Population Health Analytics

02. Medicare Patient Mix
   - Attribution is key
   - Payer mix
   - How well does your patient panels translate into attributed members?
   - Area Deprivation Index

03. Program and Initiative Alignment
   - Value-based Care Strategy
   - UDS
   - Medicaid Managed Care
   - Medicare Advantage
   - State-based Initiatives

04. ACO Partners
   - Identify mission and value-aligned partners
   - Power in primary care
   - Influx of Primary Care “Enablers”
## Application Phases

### Phase 1: MSSP
1. Gain Access to the ACO Management System
2. Shared Savings Track Selection
3. Submit Participant List
4. Submit Signed Participation Agreements
5. Select Assignment Methodology
6. Receive Immediate beneficiary assignment estimates for each ACO Participant TIN at submission
7. Two Requests for Information (RFI) to correct any deficiencies

### Phase 2: AIP
1. ACO Information
2. ACO's governing body and organizational chart
3. Governing body narrative
4. AIP supplemental information, inclusive of spend plan
5. One RFI to correct any identified deficiencies
<table>
<thead>
<tr>
<th>State</th>
<th>Organization</th>
<th>Contact</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alabama</td>
<td>Alabama Primary Care Association</td>
<td>Mary Hayes Finch, JD, MBA President &amp; CEO</td>
<td><a href="https://www.alphca.com">https://www.alphca.com</a></td>
</tr>
<tr>
<td>Alaska</td>
<td>Alaska Primary Care Association</td>
<td>Nancy Merriman, Chief Executive Officer</td>
<td><a href="https://alaskapca.org/">https://alaskapca.org/</a></td>
</tr>
<tr>
<td>Arizona</td>
<td>Arizona Alliance for Community Health Centers</td>
<td>Jessica Yanow, President &amp; CEO</td>
<td><a href="https://aachc.org/">https://aachc.org/</a></td>
</tr>
<tr>
<td>California</td>
<td>California Primary Care Association</td>
<td>Francisco J. Silva, Esq. President &amp; CEO</td>
<td><a href="https://www.cpca.org/">https://www.cpca.org/</a></td>
</tr>
<tr>
<td>District of Columbia</td>
<td>District of Columbia Primary Care Association</td>
<td>Tamara Smith, President &amp; CEO</td>
<td><a href="https://www.dcpca.org/">https://www.dcpca.org/</a></td>
</tr>
<tr>
<td>Florida</td>
<td>Florida Association of Community Health Centers</td>
<td>Jonathan Chapman, MBA President &amp; CEO</td>
<td><a href="https://fachc.org/">https://fachc.org/</a></td>
</tr>
<tr>
<td>Hawaii</td>
<td>Hawaii Primary Care Association</td>
<td>Robert Hirokawa, DrPH, Chief Executive Officer</td>
<td><a href="https://www.hawaiipca.net/">https://www.hawaiipca.net/</a></td>
</tr>
<tr>
<td>Idaho</td>
<td>Idaho Community Health Center Association</td>
<td>David Garrett, Chief Executive Officer</td>
<td><a href="http://www.idahopca.org/home">http://www.idahopca.org/home</a></td>
</tr>
<tr>
<td>Illinois</td>
<td>Illinois Primary Health Care Association</td>
<td>Ollie Idowu, JD, MPH, President &amp; CEO</td>
<td><a href="https://www.iphca.org/">https://www.iphca.org/</a></td>
</tr>
<tr>
<td>Indiana</td>
<td>Indiana Primary Health Care Association</td>
<td>Ben Harvey, Chief Executive Officer</td>
<td><a href="https://www.indianapca.org/">https://www.indianapca.org/</a></td>
</tr>
<tr>
<td>Iowa</td>
<td>Iowa Primary Care Association</td>
<td>Aaron Todd, MPP, MHCD, Chief Executive Officer</td>
<td><a href="https://iowapca.org/">https://iowapca.org/</a></td>
</tr>
<tr>
<td>Kansas</td>
<td>Community Care Network of Kansas</td>
<td>Sonja Bachus, Chief Executive Officer</td>
<td><a href="https://www.communitycareks.org/">https://www.communitycareks.org/</a></td>
</tr>
</tbody>
</table>
# PCA VBC Collaborative

<table>
<thead>
<tr>
<th>State</th>
<th>Organization</th>
<th>Contact</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kentucky</td>
<td>Kentucky Primary Care Association</td>
<td>Molly Lewis, JD</td>
<td><a href="https://www.kpca.net/">https://www.kpca.net/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>Louisiana</td>
<td>Louisiana Primary Care Association</td>
<td>Gerrela Davis</td>
<td><a href="https://lpca.net/">https://lpca.net/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Executive Director</td>
<td></td>
</tr>
<tr>
<td>Maine</td>
<td>Maine Primary Care Association</td>
<td>Darcy Shargo, MFA</td>
<td><a href="https://mePCA.org/">https://mePCA.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>Michigan</td>
<td>Michigan Primary Care Association</td>
<td>Phillip Bergquist</td>
<td><a href="https://www.mpca.net/">https://www.mpca.net/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>Missouri</td>
<td>Missouri Primary Care Association</td>
<td>Joe Pierle</td>
<td><a href="https://www.mo-pca.org/">https://www.mo-pca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>Nebraska</td>
<td>Health Center Association of Nebraska</td>
<td>Amy Behnke</td>
<td><a href="https://hcanebraska.org/">https://hcanebraska.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>Nevada</td>
<td>Nevada Primary Care Association</td>
<td>Nancy Bowen</td>
<td><a href="https://www.nvpca.org/">https://www.nvpca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>New Hampshire/Vermont</td>
<td>Bi-State Primary Care Association</td>
<td>Tess Stack Kuenning, CNS, MS, RN</td>
<td><a href="https://bistatepca.org/">https://bistatepca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>President &amp; CEO</td>
<td></td>
</tr>
<tr>
<td>New York</td>
<td>Community Health Care Association of New York State</td>
<td>Rose Duhan</td>
<td><a href="https://www.chcanys.org/">https://www.chcanys.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>President &amp; CEO</td>
<td></td>
</tr>
<tr>
<td>New Jersey</td>
<td>New Jersey Primary Care Association</td>
<td>Selina Haq, Ph.D.</td>
<td><a href="https://www.njpca.org/">https://www.njpca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>President &amp; CEO</td>
<td></td>
</tr>
<tr>
<td>North Carolina</td>
<td>North Carolina Community Health Center Association</td>
<td>Chris Shank</td>
<td><a href="https://www.ncchca.org/">https://www.ncchca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>President &amp; CEO</td>
<td></td>
</tr>
<tr>
<td>South Carolina</td>
<td>South Carolina Primary Health Care Association</td>
<td>Lathran Woodard</td>
<td><a href="https://www.scphca.org/">https://www.scphca.org/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
<tr>
<td>North Dakota/South Dakota</td>
<td>Community Healthcare Association of the Dakotas</td>
<td>Shelly Ten Napel</td>
<td><a href="https://communityhealthcare.net/">https://communityhealthcare.net/</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Chief Executive Officer</td>
<td></td>
</tr>
</tbody>
</table>
## PCA VBC Collaborative

<table>
<thead>
<tr>
<th>State</th>
<th>Organization</th>
<th>Contact</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ohio</td>
<td>Ohio Association of Community Health Centers</td>
<td>Randy Runyon</td>
<td><a href="https://www.ohiochc.org/">https://www.ohiochc.org/</a></td>
</tr>
<tr>
<td>Oklahoma</td>
<td>Oklahoma Primary Care Association</td>
<td>Sara Barry, M.Ed, LBP</td>
<td><a href="https://www.okpca.org/">https://www.okpca.org/</a></td>
</tr>
<tr>
<td>Oregon</td>
<td>Oregon Primary Care Association</td>
<td>Joan Watson-Patko</td>
<td><a href="https://www.orpca.org/">https://www.orpca.org/</a></td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>Pennsylvania Association of Community Health Centers</td>
<td>Cheri Rinehart</td>
<td><a href="https://pachc.org/">https://pachc.org/</a></td>
</tr>
<tr>
<td>Puerto Rico</td>
<td>Asociación de Salud Primaria de Puerto Rico</td>
<td>Alicia Suarez-Fajardo</td>
<td><a href="https://saludprimariapr.org/">https://saludprimariapr.org/</a></td>
</tr>
<tr>
<td>Rhode Island</td>
<td>Rhode Island Health Center Association</td>
<td>Elena Nicoletta</td>
<td><a href="https://rihca.org/">https://rihca.org/</a></td>
</tr>
<tr>
<td>Tennessee</td>
<td>Tennessee Primary Care Association</td>
<td>Libby Thurman, MA</td>
<td><a href="https://www.tn">https://www.tn</a> pca.org/</td>
</tr>
<tr>
<td>Texas</td>
<td>Texas Association of Community Health Centers</td>
<td>Jana Eubank</td>
<td><a href="https://www.tachc.org/">https://www.tachc.org/</a></td>
</tr>
<tr>
<td>Utah</td>
<td>Association for Utah Community Health</td>
<td>Alan Pruhs</td>
<td><a href="https://www.auch.org/">https://www.auch.org/</a></td>
</tr>
<tr>
<td>West Virginia</td>
<td>West Virginia Primary Care Association</td>
<td>Sherri Ferrell, MBA</td>
<td><a href="https://www.wv">https://www.wv</a> pca.org/</td>
</tr>
<tr>
<td>Virginia</td>
<td>Virginia Community Healthcare Association</td>
<td>Tracy Douglas, MS</td>
<td><a href="https://vcha.org/">https://vcha.org/</a></td>
</tr>
<tr>
<td>Wisconsin</td>
<td>Wisconsin Primary Health Care Association</td>
<td>Stephanie Harrison, MA</td>
<td><a href="https://www.wphca.org/">https://www.wphca.org/</a></td>
</tr>
</tbody>
</table>