

NACHC Leadership Exchange for Chief Executive Officers

Program Schedule

Date	Title	Virtual or In-Person	Description	Learning Objectives
February 07-08, 2026 8:00-5:00 pm ET	Opening Session	In-Person, Washington, DC	A two-day, in person session ahead of NACHC's Policy & Issues Forum in the Washington, DC area.	<p><i>Participants will:</i></p> <ul style="list-style-type: none"> • Analyze real world case studies to evaluate how selected core competencies are applied by health center CEOs. • Apply emotional intelligence and effective communication in your role as an executive leader. • Establish a professional support network of peers and mentors in the health center field.
February 19, 2026 2:00-4:00 pm ET	Personnel Management and Teamwork	Virtual	The CEO plays a critical role ensuring effective recruitment, onboarding, retention, and HR compliance, while promoting a collaborative and respectful workplace. The session will cover effective practices in delivering feedback, succession planning, and promoting shared purpose.	<ul style="list-style-type: none"> • Apply a structured approach to conducting a difficult performance conversation that emphasizes timely and respectful feedback. • Develop a preliminary succession plan for a key leadership role by identifying required competencies and potential internal candidates. • Facilitate a team-based problem-solving session that reduces silos and promotes shared purpose.

February 23, 2026 2:00-3:15 PM ET	Peer Mentor Group Meeting	Virtual	Engage in peer discussions of timely and relevant topics and issues and create capstone project and poster presentation.	<ul style="list-style-type: none"> • Apply emotional intelligence through effective communication with peers about current challenges and successes in role. • Collaborate to create a poster to be delivered as a Capstone presentation.
March 5, 2026 2:00-4:00 pm ET	Finance & Reimburseme nt – Part I: Revenue Cycle	Virtual	CEOs must be well-versed in financial management and play a central role in fund development, cultivating diverse revenue streams and engaging directly with donors and stakeholders. This session will cover key performance indicators, revenue cycle performance, collaboration with the CFO, and audit risk management.	<ul style="list-style-type: none"> • Analyze a Key Performance Indicator (KPI) dashboard (e.g., Days in Accounts Receivable, Clean Claim Rate) to identify the top three revenue cycle weaknesses hindering cash flow. • Explain the CEO's role in driving revenue cycle performance and collaborating with the CFO and operations leadership to implement and enforce financial policies. • Identify two high-risk billing and coding areas (e.g., sliding fee discount program compliance, payor mix changes) and develop a preliminary compliance plan to minimize audit risk.
March 24, 2026 2:00-3:15 PM ET	Peer Mentor Group Meeting	Virtual	Engage in peer discussions of timely and relevant topics and issues and create capstone project and poster presentation.	<ul style="list-style-type: none"> • Apply emotional intelligence through effective communication with peers about current challenges and successes in role. • Collaborate to create a poster to be delivered as a Capstone presentation.
April 9, 2026 2:00-4:00 pm ET	Finance & Reimburseme	Virtual	CEOs must be well-versed in financial management and play a	<ul style="list-style-type: none"> • Identify and categorize four alternative funding streams (e.g., major gifts, corporate

	nt – Part II: Development & Fundraising		central role in fund development, cultivating diverse revenue streams and engaging directly with donors and stakeholders. This session will cover identification and prioritization of alternative funding streams, donor cultivation in collaboration with the Board, and telling a health center story that supports achievement of sustainable funding.	<p>sponsorships, foundation grants) and prioritize those most viable for the FQHC's community profile.</p> <ul style="list-style-type: none"> • Outline a three-step donor cultivation and stewardship plan leveraging CEO and Board networks. • Practice articulating their health center's impact story to resonate with philanthropic funders and secure sustainable funding.
April 22, 2026 2:00-3:15 PM ET	Peer Mentor Group Meeting	Virtual	Engage in peer discussions of timely and relevant topics and issues and create capstone project and poster presentation.	<ul style="list-style-type: none"> • Apply emotional intelligence through effective communication with peers about current challenges and successes in role. • Collaborate to create a poster to be delivered as a Capstone presentation.
Optional: April 27-29, 2026 Time TBD	Optional: Networking Opportunity at NACHC 2026 Workforce Conference	In-Person	An opportunity for continued peer networking and ideas exchange.	<ul style="list-style-type: none"> • Cultivate ongoing connections to network of health center CEO peers and mentors.
May 5, 2026 2:00-4:00 pm ET	Operational Management through Adaptive Leadership	Virtual	To respond effectively to a dynamic healthcare environment, CEOs must align people, processes, and infrastructure across departments. Collaboration with operational	<ul style="list-style-type: none"> • Apply the adaptive leadership framework to manage a specific operational change, such as implementing a new workflow or technology.

			leaders is key to ensuring clinical and administrative systems work in harmony. This session will cover strategies for integrated change management and planning for tackling adaptive challenges.	<ul style="list-style-type: none"> • Develop a preliminary plan to address a key operational challenge, such as improving patient flow or billing processes.
May 21, 2026 2:00-3:15 PM ET	Peer Mentor Group Meeting	Virtual	Engage in peer discussions of timely and relevant topics and issues and create capstone project and poster presentation.	<ul style="list-style-type: none"> • Apply emotional intelligence through effective communication with peers about current challenges and successes in role. • Collaborate to create a poster to be delivered as a Capstone presentation.
June 11, 2026 2:00-4:00 pm ET	Quality Management	Virtual	CEOs support continuous improvement through participation in quality initiatives, accreditation processes, and PCMH recognition. This session will cover the CEO's role in designing targeted interventions and fostering an environment that prioritizes continuous quality improvement.	<ul style="list-style-type: none"> • Explain the CEO's role in fostering an operating environment of continuous quality improvement (CQI). • Analyze a quality metric dashboard and design a targeted intervention to improve a specific patient outcome or operational inefficiency.
June 12, 2026 2:00-3:15 PM ET	Peer Mentor Group Meeting	Virtual	Engage in peer discussions of timely and relevant topics and issues and create capstone project and poster presentation.	<ul style="list-style-type: none"> • Apply emotional intelligence through effective communication with peers about current challenges and successes in role. • Collaborate to create a poster to be delivered as a Capstone presentation.

<p>June 23, 2026 1:00-5:00 PM</p>	<p>Closing Session</p>	<p>Virtual</p>	<p>A virtual session in which participants will showcase capstone projects.</p>	<p>Upon completing the program participants will be able to:</p> <ul style="list-style-type: none"> • Apply core competencies for health center CEOs to on-the-job scenarios and situations through delivery of Capstone Poster Presentations. • Create a strategy to build ongoing relationships with peer and mentor networks.
<p>August 16-18, 2026 Time TBD</p>	<p>Optional Networking Opportunity at NACHC 2026 Community Health Conference (CHI)</p>	<p>In-Person</p>	<p>An opportunity for continued peer networking, ideas exchange, and to celebrate successful completion of the program.</p>	<ul style="list-style-type: none"> • Cultivate ongoing connections to network of health center CEO peers and mentors.